TERMS OF REFERENCE FOR TRANSACTION ADVISOR(S) / CONSULTANT(S)

FEASIBILITY REGARDING PUBLIC PRIVATE PARTNERSHIP INITIATIVES FOR DEVELOPMENT OF WILDLIFE IN PUNJAB

PURPOSE OF PLAN

The Department intends to hire the Transaction Advisor / Consultant through PC-II Project. The Transaction Advisor / Consultant shall explore / conduct the feasibility of developing wildlife breeding centers of following species on cost sharing / BOT basis under PPP mode in their relevant habitat or at the close proximity of suitable habitat on state / forest lands.

- i. Common Leopard
- ii. Barking Deer
- iii. Goral
- iv. Urial
- v. Spotted Deer
- vi. Kaleej, Koklas&Monal Pheasants
- vii. Grey & Black Partridges
- viii. Alexandrine Parakeet

However, other wildlife species may be included on the recommendation of Consultants / Stakeholders / Department.

The Transaction Advisor / Consultant shall survey the relevant habitat of proposed wildlife species and suggest at least three options / sites for each species where the breeding centre can be developed with minimum external development expenditures. The Transaction Advisor shall also provide transaction advisory services to the department from conducting feasibility study to the level of signing of agreement by the private party with the department and financial closure.

AIMS & OBJECTS

- Feasibility report for developing Wildlife Breeding Farms on Cost Sharing / BOT basis under PPP mode.
- ii. Transaction advisory services to the Department till the signing of agreement & financial closure.

Scope of Works --- Responsibilities of the Transaction Advisor(s) / Consultant(s)

a) Technical aspects of feasibility study

The scope of work will include but not necessarily limited to followings:

- To develop feasibility report to ascertain the viability of proposed plan / Project based on the findings of detailed field survey.
- > To formulate a bankable investment proposal with costing on appropriate format to attract private sector.
- To ensure that the proposed plan / Project of action is financially sustainable and environment friendly.
- Propose various options for development of Wildlife Breeding Centresand mode of financing that can be executed under PPP mode.
- Propose plan / Project for establishing Wildlife Breeding Centres at-least for three sites for each species.
- Propose draft detailed TORs and legal framework to operate PPP projects.

b) Request for Proposal (RFP)

In order to conceive a comprehensive investment proposal, the Transaction Advisor(s) / Consultant(s) shall also develop RFP and EOI that shall include the:

- Preliminary investment cost and financing plan
- Tentative project execution schedule
- Financial attractiveness of the project
- Economic and other benefits of the project
- Proposed PPP modality and duration of the agreement
- Proposed cost recovering mechanism
- Preliminary risk identification and allocation
- > Regulatory regime for the PPP project
- Proposed evaluation criteria
- ldentify the human, physical and financial resources which the government may commit for the operation of the project.

c) Transaction Execution Deliverables

- > Pre-qualification and bidding documents including draft PPP agreement
- Administration of the tendering process
- > Evaluation of pre-qualification applications and bids, including preparation of evaluation reports on given evaluation criteria
- Manage & assist government in contract negotiation
- Manage and assist the government in signing of PPP agreement and financial closure.

Schedule of services to be provided by the Transaction Advisor(s) / Consultant(s)

Stage	Scope of services	Timelines	Brake-up	
			Phases	%age of Cost
i.	Feasibility report for developing Wildlife Breeding Farms on Cost Sharing / BOT basis under PPP mode and submission of plan / project.	2- Man months	Phase-I (Project Development)	40% of total consultancy cost
ii.	Formulation RFP, EOI documents, TORs, Legal Framework, manage / formulate pre-qualification / bidding documents, Pre-bid Conference, evaluation of applications for pre-qualification and bids.	2 ½ - Man months	Phase-II (Project Implementation)	60% of total consultancy cost
iii.	Formulate contract documents, arrange negotiation, signing of PPP agreement and financial closure.	1 ½ - Man months	,	

The Phase-II of the PC-II project would be taken in hand after having the feasibility & Plan / Project approved by the competent authority / department.

Detail of deliverables

Stage	Scope of services	Brake-up	
		Phases	Phases
i.	Submission of draft feasibility report based on the field survey.	Phase-I (Project	40% of total consultancy cost
ii.	Submission of final feasibility report based on the findings & recommendation of the department.	Development)	
iii.	Submission of plan / project for developing Wildlife Breeding Centres and presentations to the competent authority.		
iv.	Formulate RFP, EOI documents, TORs & Legal framework, execute / manage pre-qualification / bidding documents, Pre-bid Conference and evaluation of applications for pre-qualification / bids.	Phase-II (Project Implementation)	60% of total consultancy cost
V.	Manage & assist Government in contract negotiation, signing of PPP agreement & financial closure.		

TIME LINES

Six months after signing of the agreement

PAYMENT

Punjab Wildlife & Parks Department will pay the consultants on agreed rate following the submission of the final reports & completion of given deliverables. The rate will be agreed upon with the consultant prior to signing of the contract.

PERSONNEL REQUIREMENTS

a) Professional & Technical

The Transaction Advisor/ Consultant for feasibility study and provision of transaction advisory services shall possess the following experience and skills.

- Wildlife Expert, M.Sc. / Ph.D. preferably in forestry, zoology / wildlifemanagement, natural resource management etc. with minimum 15-years demonstrative experience in similar assignments including proven experience in preparation, integration, development and management of plan for Wildlife Parks / Breeding Farms, experience of preparing development projects on Public-Private-Partnership, especially on Wildlife Breeding / natural resource management, knowledge of wildlife and forest management in Wildlife Parks / Breeding Farms etc.
- Financial / Economic Expert, Post Graduate in Economic or Financial disciplines / C.A with minimum 10-year experience in relevant fields relating to development of funding mechanism of projects preferably related to natural resources, experience of developing projects on PPP Mode due diligence of related financial implications, Economic analysis & assurance, formulation of EOI / RFP relating to PPP projects & evaluation criteria, management of pre-bid conference, contract management & negotiation and financial closure of PPP Projects.
- ➤ Legal Expert, LLB / LLM with minimum 10-year experience relating to business / corporate Laws, firm & company laws / ordinances, experience of articulating legal provisions in PPP projects, addressing legal implications, providing legal assistance to project team to address legal issues.

b) Administrative / Executive Managerial Staff

The territorial Deputy Director Wildlife, Assistant Director Wildlife & District Wildlife Officer of the Department would assist the Transaction Advisor / Consultant during field survey and provide requisite information under the overall supervision of PM&E Unit based at Directorate General, Wildlife & Parks Department, Lahore.

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